


# { How Tech9Labs Helped REL See 30% Improvement in Business Processes with IBM Power Servers



A woman with long dark hair, wearing a dark business suit, is shown from the waist up. She is looking upwards and to the right with a slight smile. Her arms are crossed over her chest. The background is a solid teal color.

A leading holding entity, Religare Enterprises Limited (REL) offers turnkey and tailor-made portfolio of financial services to almost every segment of the market - from HNIs, UHNIs, mid-size corporates, SMEs to large corporates and institutions that span across the globe. With a network of 1,700 regional offices and 3000 employees, the company continuously strives to create immense value for all customers through its offerings. Over the last few years, REL has become a preferred name in the financial industry that helps its valuable customers drive bottom-line results.

## Executive Summary

### Client

#### Religare Enterprises Limited

- 3000 employees
- 1,700 locations

### Industry

Financial Services

### Business Need

A solution that would meet the performance, flexibility and scalability demands of REL's ever-growing data volumes.

### The Solution

IBM Power7+ Servers & IBM Flashsystem 840.

### Some of the Business Benefits

- 30% performance improvement in business processes.
- Better RoI and Reduced Total Cost of Ownership (TCO).
- Elimination of manual intervention for financial reporting.
- Increase in customer satisfaction levels.

## The IT Choke Points in REL's Growth Story

REL, like other forward-thinking company in the financial domain, considers data as a strategic asset and a vital source of competitive edge over its industry peers. However, ever-increasing data volumes, began to push its existing storage and server infrastructure - Power6 servers with IBM Disk Storage - to its limits. Business processes slowed down and the growing data volume took a toll on the performance of operational and analytical databases. The firm found itself wrestling with an ineffective storage infrastructure that threatened to disrupt business operations and profitability in the long term.

## The Solution: How Tech9Labs helps REL Remove the IT Bottleneck

Delivering supreme customer experience has been the firm's cornerstone of success. In order to continue fostering this reputation, REL sought a partner with robust capabilities that could help it mitigate the challenges - while increasing its operational efficiency and taking client satisfaction to new levels. To achieve this objective, Tech9Labs proposed IBM Servers with Power7+ processor along with IBM FlashSystem 840. Here's an overview of the chosen solution:

- IBM Power7 Servers deliver the utmost in infrastructure efficiency at enterprise scale, with flexible delivery models and dynamic resource management that can increase utilization while reducing operational costs.
- IBM Power 7 servers also provides the highest levels of security, ensuring the integrity of critical information while mitigating risk.
- IBM FlashSystem 840 enable business to unleash the power of performance, scale, and insight to accelerate the pace of businesses.

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***We identified the need of a more robust solution that would meet the performance, flexibility and scalability demands of growing workloads and enable us to make our business more agile – all these without putting a strain on our budget and resources.***

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## Business Value Delivered

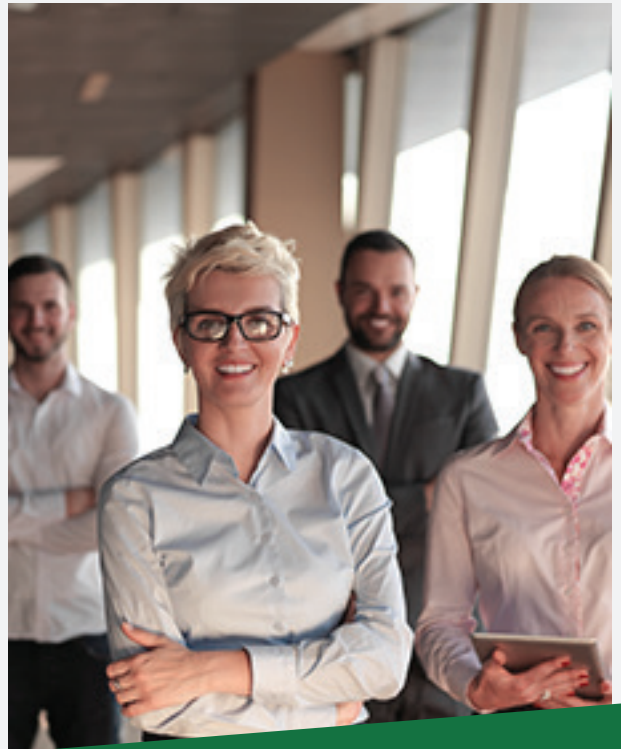
The results have been nothing less than stellar. With Tech9Labs bringing in its proven expertise and industry experience to the partnership, REL derived a bagful of benefits. Here's a ringside view of the business benefits derived by REL:

- The solution enabled REL to address present performance requirements while providing enough headroom for future growth.
- 30% performance improvement in business processes.
- Better Return of Investment (RoI) and Reduced Total Cost of Ownership (TCO).
- A report which used to earlier consume 4-6 hours now is prepared within a few minutes.
- Manual intervention eliminated for financial reporting.
- The openness of Power Systems gave REL the flexibility to accommodate customer preferences. As a result, REL saw a surge in customer satisfaction levels.
- REL is now able to keep pace with its workloads demands.

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Today, REL has the ability to scale with the company's growing business volume. Looking ahead, the REL team plans to deepen its association with Tech9Labs.

### About Tech9Labs

Headquartered in New Delhi, Tech9Labs is a customer-driven and rapidly growing organization that offers an innovative portfolio of IT Infrastructure Solutions and Services. Focused on providing high-touch customer service, Tech9Labs strives persistently for excellence and delivering maximum business value to its customers through its offerings.

Owing to our profound process compliances, we, at Tech9Labs, are proud to be an ISO 9001:2008 certified company. Through a single point of accountability, Tech9Labs offers end-to-end, enterprise-class IT solutions for all your needs and helps you leverage accessibility, responsiveness and flexibility - the critical components of a successful business.

From conception to completion, Tech9 Labs unifies the client's IT infrastructure, protects it and maximizes their business' performance.

Looking to maximize your IT  
efficiency while minimizing your costs?

**Tech9Labs can be your one-stop solution!**

To know how Tech9Labs can help you, contact us at [info@Tech9Labs.in](mailto:info@Tech9Labs.in)